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| **SNAPSHOT**  Business description  Summit Equipment is engaged in designing, manufacturing and marketing of active outdoor performance equipment and apparel for climbing, mountaineering, backpacking, skiing and a range of other year-round outdoor recreation activities. It offers a range of products, including apparel, such as jackets, shells, pants and bibs; rock-climbing equipment, such as carabiners, protection devices, harnesses, belay devices, helmets, and ice-climbing gear; technical backpacks and high-end day packs; tents; trekking poles; headlamps and lanterns, and gloves and mittens. The Company also offers advanced skis, ski poles, ski bindings, ski skins, and ski safety products, including avalanche airbag systems, avalanche transceivers, shovels and probes. The Company's products are sold in North America, Europe and Asia.   |  |  | | --- | --- | | **Summit Equipment**  Tel: 111-111-1111 FAX: 111-111-1112 [Company website](http://www.blackdiamond-inc.com/)  **Primary symbols and exchange**   * XX1 – XXX1   **Global industry code description:**  Leisure Products  **Number of employees:**400  Source: Avention  **Revenue:**462 million  Source: Avention  **DUNS number:**7912XXX1  Source: D&B | **Company profiles**  Company Profile Summary Report - no results found.  [Datamonitor MarketLine via Factiva](https://secure.alacra.com/cgi-bin/alacraswitchISAPI.dll?app=factiva&msg=ExecContent&topic=coProfile&report=MKTLINE&fdsCodes=SQLFIN&sk=demfajaakqcprspyvrhzvtfqufgitis)(Source: Factiva)  [Company Summary](https://secure.alacra.com/cgi-bin/alacraswitchISAPI.dll?app=onesource&msg=ExecContent&topic=ReportDownload&report=summary&__CorporateRelationships=Y&keyid=347709&sk=demfajaakqcprspyvrhzvtfqufgitis)(Source: Avention)  https://secure.alacra.com/eyindustryinfogator/images/searching.gif  **Company information**  [Advisors](https://secure.alacra.com/cgi-bin/alacraswitchISAPI.dll?app=onesource&msg=ExecContent&topic=ReportDownload&report=overview&__CorporateRelationships=Y&keyid=347709&sk=demfajaakqcprspyvrhzvtfqufgitis)(Source: Avention)  [Global Corporate Family Tree](https://secure.alacra.com/cgi-bin/alacraswitchISAPI.dll?CONSTRAINTS.dunsNo=791297658&_sw_foreignip=166&_sw_foreignname=Black+Diamond+Inc&_sw_foreignvar=keyid&_uniqueId=0&app=dnb2&companyname=Black+Diamond+Inc&iccid=&keyid=347709&msg=PriceReport&report=FTnb&sec_include=3&sk=demfajaakqcprspyvrhzvtfqufgitis&stepForward.x=Download&swFilterByVisualObject=vo_ey_snapshot_init_ci&topic=Basic&universe=ALL&xlsid=2002950&_uniqueId=FT&_splitNumber=1&countryCode=)(Source: D&B)  https://secure.alacra.com/eyindustryinfogator/images/searching.gif  **Company financial analysis**  [OneStop Report](https://secure.alacra.com/cgi-bin/alacraswitchISAPI.dll?sk=demfajaakqcprspyvrhzvtfqufgitis&app=onesource&msg=ExecContent&topic=ReportDownload&report=summary&report=overview&report=directorsshareholders&report=corpfamily&report=executives&report=finhealth&report=financials&report=financialsstd&report=financialsar&report=mgiannincststd&report=mgiannincst&report=mgiintincststd&report=mgiintincst&report=mgiannbalstd&report=mgiannbal&report=mgiintbalstd&report=mgiintbal&report=mgianncfstd&report=mgianncf&report=mgiintcfstd&report=mgiintcf&keyid=347709)(Source: Avention)  [Financial Report](https://secure.alacra.com/cgi-bin/alacraswitchISAPI.dll?app=onesource&msg=ExecContent&topic=ReportDownload&report=financialsstd&keyid=347709&sk=demfajaakqcprspyvrhzvtfqufgitis)(Source: Avention)  Business Segment Data - no results found.  [Ratio Comparisons Table](https://secure.alacra.com/cgi-bin/alacraswitchISAPI.dll?app=onesource&msg=ExecContent&topic=ReportDownload&report=ratiocomps&keyid=347709&sk=demfajaakqcprspyvrhzvtfqufgitis)(Source: Avention)  https://secure.alacra.com/eyindustryinfogator/images/searching.gif  **Share performance**  [Share performance](http://global.factiva.com/en/du/directquotes.asp?symboltype=stocks&timeAndFreq=current&accountid=9ERN000800&symbol=BDE%2EOQ&_splitNumber=1)(Source: Factiva)  https://secure.alacra.com/eyindustryinfogator/images/searching.gif | | https://secure.alacra.com/tmp/88DD84494CCF4AB7B83133B889763E02.GIF?wwwa2.alacra.com  Company daily share price - last two years. (Source: EDGAR Online) |
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| Peer analysis (Source: Avention) | | | | | | |
| **Company** | **Location** | **Sales** | **Total assets** | **Market cap** | **Employees** | **Ownership** |

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| **Summit Inc Group** | Beaverton,Oregon,United States | $30,601.00 | $21,600.00 | $98,438.29 | 2,600 | Private |

**NEWS/ANALYST REPORT**



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The core brand of Summit Equipment is approaching positive inflection, with gross margin expansion expected to increase profitability.

Summit Equipment recently acquired new warehouse for storing its products and for expansion purposes. Analyst Andrew Burns commented that “management's intense focus on this matter” seems to be generating results, with the company having resumed adequate sales levels and achieved improved product quality testing.

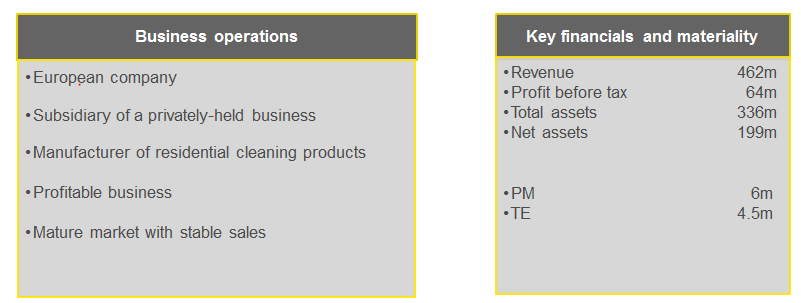
“With revenue stabilized and G&A expenses right-sized, we believe gross margin improvement can improve profitability,” Burns wrote.

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**FILINGS**

Please refer to the financial statements extracts of Summit Equipment. Summary as below.



**DIRECTORS AND BOARD PROFILE**

Company board analysis (Source: [BoardEx](http://chs.iweb.ey.com/GLOBAL/CKR/ASIAPACEXTLCONTENTCKR.NSF/c5d2536cc8db9dd78525710800779427/dd7ffc6eb23a1e81c1257734007c3eb8?OpenDocument))

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| **Organization/Individual** | **Role** | **Start Date** | **Report Type** |
| [Summit Equipment](https://secure.alacra.com/cgi-bin/alacraswitchISAPI.dll?app=boardex&sk=demfajaakqcprspyvrhzvtfqufgitis&msg=ExecSearch&topic=recordUsage&individualUrl=https%3A%2F%2Fwww%2Eboardex%2Ecom%2Fboards%2Fsummary%2Fdefault%2Easpx%3FmenuCat%3D2%26pCategory%3D1%26brd_id%3D1647390|BLACK+DIAMOND+INC+%28Clarus+Corp+prior+to+01%2F2011%29&boardexurl=https%3A%2F%2Fwww.boardex.com%2FALA%2FDirectLogin.aspx%3FsGuid%3DAl%40conn3ct%26sEmail%3Dalacra%40alacra.lcl%26sForename%3DAlacra%26sSurname%3DDownload%26sURLType%3DURLDirectDownload%26PageURL%3DURLBoardSummary%26iEntityId%3D1647390" \t "_blank) |  |  | Company Profile |
| [Elizabeth](https://secure.alacra.com/cgi-bin/alacraswitchISAPI.dll?app=boardex&sk=demfajaakqcprspyvrhzvtfqufgitis&msg=ExecSearch&topic=recordUsage&individualUrl=https%3A%2F%2Fwww%2Eboardex%2Ecom%2Fdirector%2Fprofile%2Fdefault%2Easpx%3FmenuCat%3D2%26pCategory%3D1%26dir_id%3D202950|BLACK+DIAMOND+INC+%28Clarus+Corp+prior+to+01%2F2011%29|Warren+Kanders&boardexurl=https%3A%2F%2Fwww.boardex.com%2FALA%2FDirectLogin.aspx%3FsGuid%3DAl%40conn3ct%26sEmail%3Dalacra%40alacra.lcl%26sForename%3DAlacra%26sSurname%3DDownload%26sURLType%3DURLDirectDownload%26PageURL%3DURLDirectorProfile%26iEntityID%3D202950) R Johnson | Chairperson (Executive) |  | Individual Profile |
| Jana Prestidge | Vice Chairperson (Executive) |  | Individual Profile |
| [Warren](https://secure.alacra.com/cgi-bin/alacraswitchISAPI.dll?app=boardex&sk=demfajaakqcprspyvrhzvtfqufgitis&msg=ExecSearch&topic=recordUsage&individualUrl=https%3A%2F%2Fwww%2Eboardex%2Ecom%2Fdirector%2Fprofile%2Fdefault%2Easpx%3FmenuCat%3D2%26pCategory%3D1%26dir_id%3D52716|BLACK+DIAMOND+INC+%28Clarus+Corp+prior+to+01%2F2011%29|Michael+Henning&boardexurl=https%3A%2F%2Fwww.boardex.com%2FALA%2FDirectLogin.aspx%3FsGuid%3DAl%40conn3ct%26sEmail%3Dalacra%40alacra.lcl%26sForename%3DAlacra%26sSurname%3DDownload%26sURLType%3DURLDirectDownload%26PageURL%3DURLDirectorProfile%26iEntityID%3D52716) Evans | Chief Financial Officer |  | Individual Profile |
| Ana Kusrashvilli | Independent Director |  | Individual Profile |
| Ali Nawaz | Independent Director |  | Individual Profile |
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Key Executives report (Source: [Avention](http://chs.iweb.ey.com/GLOBAL/CKR/ASIAPACEXTLCONTENTCKR.NSF/c5d2536cc8db9dd78525710800779427/b3c65ca84f783aa2c125784700515a84?OpenDocument))

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| **Report** |
| [Executives](https://secure.alacra.com/cgi-bin/alacraswitchISAPI.dll?app=onesource&msg=ExecContent&topic=ReportDownload&report=executives&keyid=347709&sk=demfajaakqcprspyvrhzvtfqufgitis) |

**SHAREHOLDERS**

Shareholders (Source: [ThomsonONE.com](http://chs.iweb.ey.com/GLOBAL/CKR/ASIAPACEXTLCONTENTCKR.NSF/c5d2536cc8db9dd78525710800779427/c8a560464c451ed3c1257853003a3c8a?OpenDocument))

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| **Report** |
| [Top 10 Shareholders](https://secure.alacra.com/cgi-bin/alacraswitchISAPI.dll?_sw_foreignip=166&_sw_foreignname=Black+Diamond+Inc&_sw_foreignvar=keyid&_uniqueId=0&app=tfshare&companyname=Black+Diamond+Inc&constraints.id=248840&iccid=&keyid=347709&msg=CreateOutput&rep_type=top10&search_type=security&search_type=security&sec_include=3&sk=demfajaakqcprspyvrhzvtfqufgitis&swFilterByVisualObject=vo_portal_tfshare_shareholders&topic=ExecContent&xlsid=2002950&_uniqueId=1&_splitNumber=1) |

**DEALS**

**Summit Equipment sale stalls, source says**

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| **Date:** | Oct 10, 2016 |
| **Source:** |  |
| Proprietary Intelligence |  |
| **Type:** |  |
| Takeover Situations |  |

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| **Story:** | Summit Equipment, a designer and marketer of outdoor performance apparel and equipment, has been successful to find a buyer for its old building and land, said a source familiar with the matter. According to the source, Summit Equipment ran a sale process aimed at selling the company land and building together rather than in parts. Prospective buyers were initially concerned about the premium Summit Equipment was targeting. The most logical divestiture candidate would be Summit Equipment’s fast-growing business, said an industry banker. A sale of its land and building, which stocks protective gear for action sports athletes, would allow the company to refocus on its core outdoor performance market, he added. |